



FBLA BUSINESS ETHICS

Performance Rating Sheet

Content:	Not Demonstrated	Does Not Meet Expectations	Meets Expectation	Exceeds Expectation	Points Earned
Situation is understood and effectively-defined	0	1-5	6-10	11-15	
Ethical dimensions of the problem are clearly defined	0	1-5	6-10	11-15	
Position is clearly stated	0	1-5	6-10	11-15	
Effective ethical solution is offered	0	1-5	6-10	11-15	

Delivery:	Not Demonstrated	Does Not Meet Expectations	Meets Expectation	Exceeds Expectation	Points Earned
Thoughts and statements are well organized and clearly stated; appropriate business language is used	0	1-5	6-10	11-15	
Team members show self-confidence, poise, and good voice projection	0	1-3	4-7	8-10	
All team members participate with enthusiasm during the presentation	0	1-2	3-4	5	
Demonstrates the ability to effectively answer questions	0	1-3	4-7	8-10	

Subtotal max.	/100
Dress Code Penalty Deduct five (5) points when dress code is not followed	
Final Score max.	/100