

# FBLA Minutes (Meeting 6/12)

Monday, June 12, 2023

6:02 PM

Called to order at 6:02 a.m. by Laurie

Minutes from December 5, 2022 approved. Moved by Nancy. Second by Michael Fox.

## Voters:

CJ Martinez - Yes

Gregg - Yes

Christine Corey (absent)

Kel - Yes

Jans - Yes

Michael Fox - Yes

Stephanie - Yes

Jaspar (absent)

Yvette - Yes

Mahesh - Yes

Nancy - Yes

Tammy Melton (absent)

Jared - Yes

Mike Manion- Yes

Katherine Walsh - Yes (history101rocks screen name)

Tirso (absent)

Debbie (absent)

Julie - Yes

## Minute Discussion

Update given on the absences on the bylaws - there wasn't n

6:08 pm Minutes passed as read.

## Board Positions:

Discussion that the secretary position is open - if interested board member to reach out to Missey.

Woofoo forms sent to the teachers for the 3 regional positions that are open.

## Board Meeting Discussion:

Virtual vs. In person - Julie would like to see a meeting in person (preferably the June meeting going in person in the future).

Laurie suggested meet the state officer lunch.

Missey to send calendar invites to the group.

## FBLA and FBLA collegiate update

Julie Ellis update - ultimately, Missey is responsible for middle school, high school, and collegiate. Julie met with FBLA CEO (Alex) and CEO of DECA: Not meeting the standards of collegiate - making suggestion

for Missey to meet with Mike Manion, Kelly and Lacy (DECA state advisor) to create a contract of collegiate advisor. Resolution is for a committee meeting to discuss how to have the bank accounts and compensation for contract for board approval.

#### FBLA Collegiate Highlight by Mike Manion

Finished

Membership increase of 24%; regained 13 members and added 2 chapters (AZ Christian university in Glendale and Yavapai College) after COVID.

State Conference (April 7th in Prescott) - had 14 judges w/ many to come back in the future

Elected the state officer team

National Conference is in Atlanta (5 people going to nationals and 1 is running for parliamentarian). 50% chance of winning the position

Calendar of Events: Fall Conference, Winter Conference and State Conference. Hoping to have the state conference at ASU in April 2024

Budget Update: Preliminary budget consistent with prior years. Hoping for an increase in revenue to pre-pandemic values. Main expenses are related to the State Leadership Conference (similar/predictable every year based on prior experience); General Expenses;

- An increase was added in the current year related to national travel in Orlando next year for adviser travel

Budget approval moved by Nancy and approved by Debbie Cross. Motion approved at 6:49 PM

Voters:

CJ Martinez (away)

Gregg - Yes

Christine Corey (absent)

Kel - Yes

Jans - Yes

Michael Fox - Yes

Stephanie - Yes

Jaspar (absent)

Yvette - Abstain

Mahesh - Yes

Nancy - Yes

Tammy Melton (absent)

Jared - Yes

Mike Manion- Yes

Katherine Walsh - Yes (history101rocks screen name)

Tirso (absent)

Debbie - Yes

Julie - Yes

### FBLA Highlights

Jared gave the update: they had training to learn how to create workshops, programs of works, marketing, etc. The team worked well together.

Missey gave additional update - was able to learn a lot from Tri leadership. Executive Council meeting at the end of the week. This was the first time that they had the leaders together and they will be letting people know their positions.

Highlights: high record of membership (8,424 members for high school - increase of over 1,000; middle stayed consistent). Officers did 65 chapter visits; new statement of work program - gave a platinum level; state conference had over 2,000 attendees and are continuing to grow. Gearing to go to national in Atlanta this year. 536 people attending

New camp location - switching camp locations - will be going to Williams for chapter leadership training

### FBLA Financial Report and Budget Approval:

Julie gave an update on the financial report; budget vs. actual; and AR aging. AR aging to be cleaned up by Missey and Julie and then providing a clean one for review to the board after the meeting.

Moved by Mike Fox, seconded by Kel Vrana

Any discussion? Michael Fox - it feels like every year, that he's not comfortable with what's on the financial statements.

Voters:

CJ Martinez (away)

Gregg - Yes

Christine Corey (absent)

Kel - Yes

Jans - No

Michael Fox - Abstain

Stephanie - Yes

Jaspar (absent)

Yvette - Abstain

Mahesh - Yes

Nancy - Abstain

Tammy Melton (absent)

Jared - Yes

Mike Manion - Yes

Katherine Walsh - Yes (history101rocks screen name)

Tirso (absent)

Debbie - Yes

Julie - Yes

Resolution: Kel moved that we send the board members any financial documents used to create the statements presented. Jens seconded.

>> ask from the board was to get statement of financial statements, budget to actual, etc. to the board a couple of days prior to board meeting for review.

Yvette moves to amend the motion to receive the financial documents presented during the meeting for review

Debbie seconds.

**Unanimous (i.e. no negative vote)**

Bylaws - Missey requested that we review this prior to the next meeting for any changes to take a vote

Approval of the Assistant Contract

Assistant agreement was discussed - two changes to the contract were requested. \$16/hr and change of month to week in the number of hours. Missey to update and send to the board for review and approval.

Seth Filo Contract: Kel moves to approve the contract. Mike Fox seconds.

Voters:

CJ Martinez (left)

Gregg - Yes

Christine Corey (absent)

Kel - Yes

Jans - Yes

Michael Fox - Yes

Stephanie - Yes

Jaspar (absent)

Yvette - Yes

Mahesh - Yes

Nancy - Yes

Tammy Melton (absent)

Jared - Yes

Mike Manion - Yes

Katherine Walsh - Yes (history101rocks screen name)

Tirso (absent)

Debbie - Yes

Julie - Yes

Motion passed at 7:54 PM

Finance contract: Missey gave an update that this needs additional time due to meeting with Nationals in the upcoming week due to the new database system. Contract will be sent out to the board for review

Point of reference made by Elena: do any of these documents approved by July 1st. Per Julie, budget requires approval. The budget is part of the agenda for review.

Missey's 23-24 budget update: Explained her projection for each of the events scheduled.

Question on NLC projection from Greg given that 2022-2023 actuals were higher in student attendees.

Question from Debbie: awards and sponsorships - that seems high. Realistically, it needs to be brought down. Missie went through each event and multiplied it by the awards. Debbie's point is that she doesn't think we can get in \$17K

Question from Mahesh on State Leadership Conference since it's lower than actuals in the current year. Per Missey projected the average from past couple of years, not just last year.

New York City Tour will be discussed in a later board meeting - don't have estimates to record a budget amount - working with FCCLA

Debbie moves to approve version 1 of the budget for 2023-2024 school year. Jens seconded.

No discussion.

Voters:

CJ Martinez (left)

Gregg - Yes

Christine Corey (absent)

Kel - Yes

Jens - Yes

Michael Fox - Yes

Stephanie - Yes

Jaspar (absent)

Yvette - No vote

Mahesh - Yes

Nancy - Yes

Tammy Melton (absent)

Jared - Yes

Mike Manion - Yes

Katherine Walsh - Yes (history101rocks screen name)

Tirso (absent)

Debbie - Yes































Julie - Abstain





Approved at 8:36 p.m.



Motion to adjourn Meeting adjourned at 8:40PM

Kel seconded

▼ In this meeting (17) Mute all

-  **Yvette Perez** 
-  **Boucher-Goodman, Missey**  
Organizer  
External 
-  **CJ (Guest)**  
Meeting guest 
-  **Ellis, Julie**  
External 
-  **Gregg Pelka (Guest)**  
Meeting guest 
-  **history101rocks**  
External 
-  **JARED WEBER**  
External 
-  **Jens Eltze**  
External 
-  **Kel Vrana (Guest)**  
Meeting guest 
-  **Laurie Urich**  
External 
-  **Mahesh Vinayagam**  
External 
-  **Michael Fox**  
External 
-  **Michael Manion**  
External 
-  **Nancy (Guest)**  
Meeting guest 
-  **Rexroat, Tracy**  
External 

-  **Sobampo, Elena**  
External 
-  **Stephanie Peña**  
External 

-  **Debbie Cross (Guest)**  
Meeting guest 

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