

Future Business Leaders of America - Arizona

Budget vs. Actuals: 2021-2022 Budget - FY22 P&L

July 2021 - January 2022

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Revenue			
4100 Conference Income			
4110 National Leadership Conference		498,500	-498,500
4120 State Leadership Conference	2,007	158,850	-156,843
4125 FBLA on Ice	36,990	21,000	15,990
4130 FLEX	74,140	82,000	-7,860
4140 Regional Spring Conference			
4141 Region 1		11,250	-11,250
4142 Region 2		10,000	-10,000
4143 Region 3	350	10,000	-9,650
4144 Region 4		12,500	-12,500
4145 Middle Level	4,375	2,500	1,875
4146 Region 5		10,000	-10,000
Total 4140 Regional Spring Conference	4,725	56,250	-51,525
4160 Adviser Leadership Conference	18,430	17,000	1,430
4170 State Officer Leadership Training Income	11,799		11,799
4180 Chapter Leadership Camp	31,320	27,000	4,320
4199 FBLA AZ Store Merchandise	1,990	5,000	-3,010
Total 4100 Conference Income	181,402	865,600	-684,198
4200 Membership/Affiliation/Dues Income			
4230 High School State Dues	20,185	54,000	-33,815
4240 Middle Level State Dues		1,350	-1,350
Total 4200 Membership/Affiliation/Dues Income	20,185	55,350	-35,165
4300 Partnership/Sponsorship Income			
4340 Annual Giving		100	-100
4350 Award Sponsorships	9,200	5,000	4,200
4360 Charity Income		1,500	-1,500
4370 Donations		2,400	-2,400
4390 Chapter Contribution from Gold Level		1,000	-1,000
Total 4300 Partnership/Sponsorship Income	9,200	10,000	-800
4500 Grants	100		100
Administrative Income			
4899 Miscellaneous Income	13		13
Total Administrative Income	13		13
Total Revenue	\$210,900	\$930,950	\$ -720,050
GROSS PROFIT	\$210,900	\$930,950	\$ -720,050
Expenditures			
5000 Administrative Expenses			
5010 Association Management Expenses		6,000	-6,000
5020 Bad Debt		500	-500
5030 Bank/Merchant Fees		500	-500
5031 QuickBooks Payments Fees	145		145

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Total 5030 Bank/Merchant Fees	145	500	-355
5050 Printing/Copying Expenses		500	-500
5070 Equipment/AV Supplies/Resources		20,000	-20,000
5080 Filing/Permits/Licenses	10	150	-140
5090 Finance			
5091 Accounting/Bookkeeper	10,144	16,748	-6,604
5092 Finance Subscription	593	1,948	-1,355
5093 Outside Financial Review		650	-650
Total 5090 Finance	10,738	19,346	-8,608
5100 Insurance		2,000	-2,000
5120 Music Licensing	104	500	-396
5150 Postage & Shipping		100	-100
5170 Storage Rental	1,101	6,300	-5,199
5180 Supplies	94	1,000	-906
5181 Meetings/Meals for Admin		300	-300
5195 Communication Resources	3,975	5,825	-1,850
5200 Payroll Expenses			
5210 Wages	15,854	26,880	-11,026
5220 Taxes	1,325	2,000	-675
5221 Payroll Subscription	228	612	-384
5222 Payroll Processing		150	-150
Total 5200 Payroll Expenses	17,408	29,642	-12,234
Total 5000 Administrative Expenses	33,575	92,663	-59,088
6100 Conference Expenses			
6105 Chapter Leadership Camp	35,843	27,000	8,843
6110 National Leadership Conference		486,950	-486,950
6115 FBLA On Ice	18,247	7,500	10,747
6120 State Conference		130,700	-130,700
6125 Processing Fees		2,000	-2,000
6130 Flex Conference	53,901	56,000	-2,099
6150 Regional Conferences			
6151 Region 1	-2,359	11,250	-13,609
6152 Region 2	-2,789	10,000	-12,789
6153 Region 3		10,000	-10,000
6154 Region 4	-1,459	12,500	-13,959
6155 Middle Level	407	2,500	-2,093
6156 Region 5	-2,039	10,000	-12,039
6157 Online Testing	1,347		1,347
Total 6150 Regional Conferences	-6,892	56,250	-63,142
6160 Adviser Leadership Conference	30,150	10,000	20,150
6170 Adviser Competitive Event Conference		500	-500
6190 National Fall Leadership Conference	8,129		8,129
Total 6100 Conference Expenses	139,378	776,900	-637,522
6300 State Office Support			
6330 Staff	35	2,000	-1,965
Total 6300 State Office Support	35	2,000	-1,965
6500 Marketing & Public Relations			
6505 General Public Relations & Promotions		1,000	-1,000

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
6510 Website Expense	147	1,000	-853
6520 Scholarships		15,000	-15,000
6525 Award Sponsorship Expenses		14,125	-14,125
6530 Charity Expenses		1,500	-1,500
Total 6500 Marketing & Public Relations	147	32,625	-32,478
6600 Volunteer Leadership			
6610 State Officer Program			
6612 National Officer Candidate Support		500	-500
6613 State Officer Expenses General		1,000	-1,000
6616 State Officer NLC Expenses		2,000	-2,000
6617 State Officer Meetings	261	500	-239
6618 State Officer Uniform	2,063	4,000	-1,937
6619 State Officer Training & Development	14,041	5,000	9,041
Total 6610 State Officer Program	16,365	13,000	3,365
6620 Alumni Development		500	-500
6641 General Board/Executive Council Expenses	1,103	1,500	-397
6643 Board Meetings		1,000	-1,000
Total 6600 Volunteer Leadership	17,467	16,000	1,467
6800 Store Expense		10,000	-10,000
Total Expenditures	\$190,602	\$930,188	\$ -739,586
NET OPERATING REVENUE	\$20,298	\$762	\$19,536
Other Revenue			
4800 Other Income	5,273		5,273
4999 Interest	1	5	-4
Total Other Revenue	\$5,274	\$5	\$5,269
NET OTHER REVENUE	\$5,274	\$5	\$5,269
NET REVENUE	\$25,571	\$767	\$24,804