



Future Business Leaders of America - Arizona

Budget vs. Actuals: 2022-2023 Budget - FY23 P&L

July 2022

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
Revenue			
4100 Conference Income			
4110 National Leadership Conference		498,500	-498,500
4120 State Leadership Conference		195,000	-195,000
4125 FBLA on Ice		36,250	-36,250
4130 FLEX		105,000	-105,000
4140 Regional Spring Conference			
4141 Region 1		13,500	-13,500
4142 Region 2		12,000	-12,000
4143 Region 3		12,000	-12,000
4144 Region 4		15,000	-15,000
4145 Middle Level		3,000	-3,000
4146 Region 5		12,000	-12,000
Total 4140 Regional Spring Conference		67,500	-67,500
4160 Adviser Leadership Conference		15,000	-15,000
4180 Chapter Leadership Camp		37,500	-37,500
Total 4100 Conference Income		954,750	-954,750
4200 Membership/Affiliation/Dues Income			
4230 High School State Dues		69,000	-69,000
4240 Middle Level State Dues		2,100	-2,100
Total 4200 Membership/Affiliation/Dues Income		71,100	-71,100
4300 Partnership/Sponsorship Income			
4340 Annual Giving		1,000	-1,000
4350 Award Sponsorships		15,000	-15,000
4370 Donations	275	2,400	-2,125
4390 Chapter Contribution from Gold Level		500	-500
Total 4300 Partnership/Sponsorship Income	275	18,900	-18,625
Total Revenue	\$275	\$1,044,750	\$ -1,044,475
GROSS PROFIT	\$275	\$1,044,750	\$ -1,044,475
Expenditures			
5000 Administrative Expenses			
5010 Association Management Expenses		6,000	-6,000
5020 Bad Debt		500	-500
5030 Bank/Merchant Fees		500	-500
5050 Printing/Copying Expenses		500	-500
5070 Equipment/AV Supplies/Resources		20,000	-20,000
5080 Filing/Permits/Licenses		150	-150
5090 Finance			
5091 Accounting/Bookkeeper		16,748	-16,748
5092 Finance Subscription		1,948	-1,948

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
5093 Outside Financial Review		650	-650
Total 5090 Finance		19,346	-19,346
5100 Insurance		2,000	-2,000
5120 Music Licensing	17	500	-483
5150 Postage & Shipping		100	-100
5170 Storage Rental	52	6,300	-6,248
5180 Supplies		1,000	-1,000
5181 Meetings/Meals for Admin		300	-300
5195 Communication Resources	106	10,000	-9,894
5200 Payroll Expenses			
5210 Wages	3,705	44,800	-41,095
5220 Taxes	282	2,000	-1,718
5221 Payroll Subscription		812	-812
5222 Payroll Processing		250	-250
Total 5200 Payroll Expenses	3,988	47,862	-43,874
Total 5000 Administrative Expenses	4,163	115,058	-110,895
6100 Conference Expenses			
6105 Chapter Leadership Camp	2,100	37,500	-35,400
6110 National Leadership Conference	898	498,500	-497,602
6115 FBLA On Ice		17,500	-17,500
6120 State Conference		159,000	-159,000
6125 Processing Fees		1,000	-1,000
6130 Flex Conference		58,000	-58,000
6150 Regional Conferences			
6151 Region 1		11,500	-11,500
6152 Region 2		10,000	-10,000
6153 Region 3		10,000	-10,000
6154 Region 4		13,000	-13,000
6155 Middle Level		3,000	-3,000
6156 Region 5		10,000	-10,000
Total 6150 Regional Conferences		57,500	-57,500
6160 Adviser Leadership Conference	52	14,000	-13,948
6170 Adviser Competitive Event Conference		500	-500
6190 National Fall Leadership Conference	-90	8,000	-8,090
Total 6100 Conference Expenses	2,960	851,500	-848,540
6300 State Office Support			
6330 Staff		2,000	-2,000
Total 6300 State Office Support		2,000	-2,000
6500 Marketing & Public Relations			
6505 General Public Relations & Promotions	353	1,000	-647
6510 Website Expense		1,000	-1,000
6520 Scholarships		15,000	-15,000
6525 Award Sponsorship Expenses		17,400	-17,400
Total 6500 Marketing & Public Relations	353	34,400	-34,047
6600 Volunteer Leadership			
6610 State Officer Program	-8		-8
6612 National Officer Candidate Support		500	-500
6613 State Officer Expenses General		1,000	-1,000

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
6616 State Officer NLC Expenses	485	8,000	-7,515
6617 State Officer Meetings		500	-500
6618 State Officer Uniform		7,000	-7,000
6619 State Officer Training & Development		15,000	-15,000
Total 6610 State Officer Program	477	32,000	-31,523
6620 Alumni Development		500	-500
6641 General Board/Executive Council Expenses		2,000	-2,000
6643 Board Meetings		500	-500
Total 6600 Volunteer Leadership	477	35,000	-34,523
6800 Store Expense		5,000	-5,000
Total Expenditures	\$7,953	\$1,042,958	\$ -1,035,005
NET OPERATING REVENUE	\$ -7,678	\$1,792	\$ -9,470
Other Revenue			
4999 Interest	0		0
Total Other Revenue	\$0	\$0	\$0
NET OTHER REVENUE	\$0	\$0	\$0
NET REVENUE	\$ -7,678	\$1,792	\$ -9,470